

Contractor Advantage

PLUMBING PRODUCTS DESIGNED
TO SAVE TIME AND REDUCE COSTS



ZURN[®]

Time Is Money.

WE DELIVER UNIQUE PRODUCT SOLUTIONS THAT WILL LEAD TO TANGIBLE SAVINGS FOR YOUR BUSINESS.

For more than a century, Zurn Engineered Water Solutions™ has established itself as an innovator and leading manufacturer of highly engineered water product solutions.

Zurn's innovative value-added designs are focused on the end-user and installer to provide ease of installation and low life cycle costs.

We have a long-standing history of serving the customer while remaining focused on continuous improvements to provide sustainable value and satisfaction in every installation throughout the water demand chain.

When you buy from Zurn Engineered Water Solutions, you get one reliable recognized manufacturer capable of supplying your entire installation, from rough-in product behind the wall, to finish trim product and fixture systems.

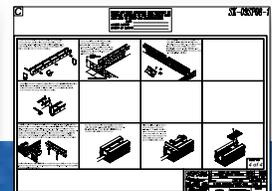
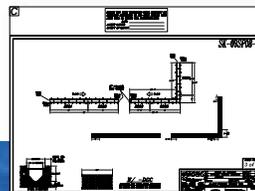
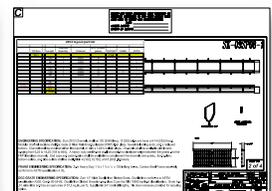
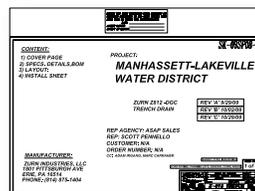


Lean Construction

Zurn provides lean construction and engineered solutions that will reduce material cost, site work and labor.



- 3D AutoCAD and Revit library for our complete product line – creates efficiencies in your BIM design process by reducing product selection from multiple manufacturers to one manufacturer.
- Siphonic drain design systems software
- Flo-Thru Engineered CAD trench layouts
- Zurn PEX Radiant and Plumbing design support and estimating software
- Zurn in house application engineering to provide product support and engineered solutions to design issues



Field Sales **Employees**

Zurn has over 50 factory employees and 300 representative field sales employees.

- Zurn listens to our customers.
- Zurn sales force is the most knowledgeable in the industry.
- Zurn representatives will provide hands-on service to make sure all of your projects go smoothly and avoid costly delays.
- Zurn value engineered services will review your job specification and suggest labor saving ideas and services that are specific to your project.
- Zurn has contractor account managers that provide accountability both before and after the sale.
- The goal of the Zurn sales team is to be your best resource and supplier.



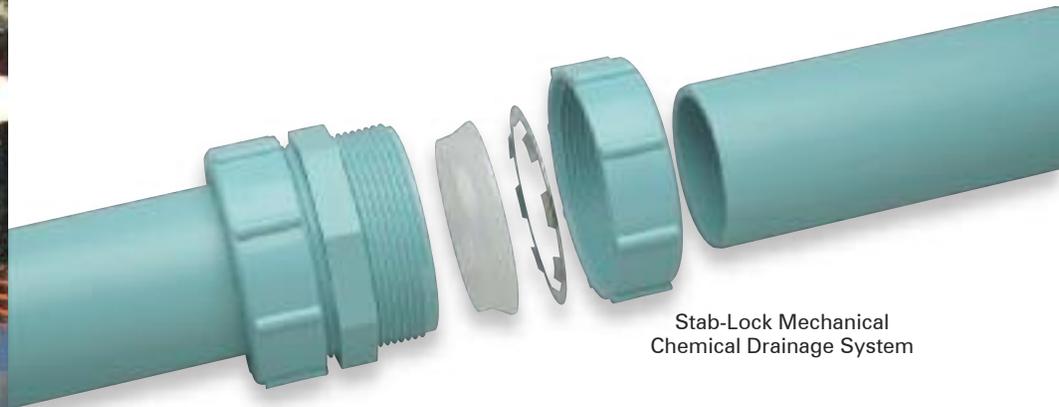
Labor-Saving Products

Zurn products provide labor-savings during installation.

- The Zurn package allows you to consolidate purchases from multiple manufacturers to one. This lowers transactional cost within your company.
- Zurn will work with your design and fabrication team to insure that using our products and services will create savings.



Adjustable Cleanout
Top and Body



Stab-Lock Mechanical
Chemical Drainage System



Dual Outlet Roof Drain

Labor-Saving Products

Zurn products create efficiencies within all levels of our contractor partners.

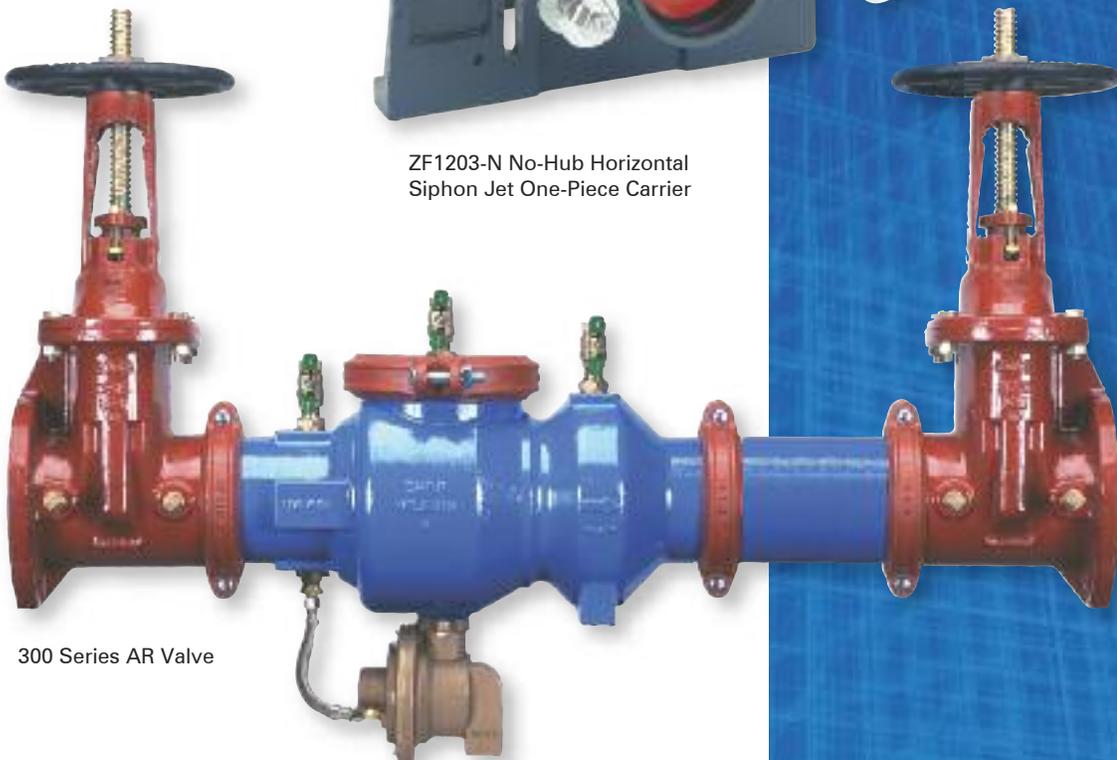
- Zurn can provide tools to monetize your labor savings using our products.
- Zurn products provide labor savings in retrofit applications.



Z415-BZ



ZF1203-N No-Hub Horizontal Siphon Jet One-Piece Carrier



300 Series AR Valve



Zurn PEX QuickClamp™ one-tool crimp system.

Made-To-Order Systems

Zurn delivers made-to-order to job sites.

- Through coordination with our sales force and your project manager and purchasing agent, we will custom pack our rough in drainage product.
- Zurn provides Buy America compliant product which avoids costly delays from inspectors.
- Our custom packaging allows your team to get right to work.



Made-To-Order Systems

Zurn delivers made-to-order to job sites.

- Zurn performance will increase your On-Time performance.
- “Zurn One” fixture package will box all components in on box.
- Custom packaging and assembly allow you to eliminate material handling resulting from sorting and receiving.



On Time Delivery and Availability

Zurn provides on time delivery and availability of product with a focus on single shipment.



- Zurn has over 2,000,000 square feet of factory-owned warehouse.
- Zurn's numerous manufacturing facilities are located across the United States and in Canada. The complete product line is available at 10 regional service centers and more than 75 fully stocked warehouses through its network of over 100 sales representative organizations.
- Zurn has the best nationwide distributing partners in plumbing, irrigation, waterworks, fire, concrete, and industrial markets.

Building Performance

Zurn products are the plumbing solution for total building performance!

- Zurn's four primary business units provide the complete Plumbing Package that includes: cast iron drainage products, linear drainage, chemical drainage pipe, backflow preventers, pressure reducing valves, manual/sensor flush valves and faucets, vitreous china fixture systems, PEX piping and radiant heat products.
- Zurn provides extended warranty to your building owner beyond your one year warranty.
- Zurn takes care of its contractors – we work quickly to solve problems if they exist to reduce your exposure to your client.



Water Control



Water Conservation



Water Comfort



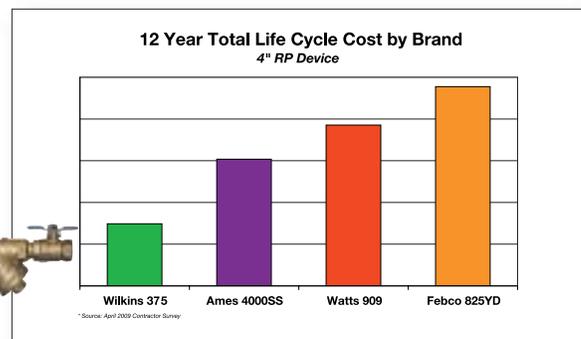
Water Safety

Life of the Building Products

Zurn designs are the most durable "Life of the Building" products in the industry.



- Our designs are focused on the end user to provide low life cycle cost and serviceability.
- Faucet and flush valve components have longer lasting internal parts than our competitors.
- Wilkins backflow products are the fastest and lowest cost to maintain in the industry.
- Zurn provides calculation tools on its web site for water savings ROI and life cycle cost of our valves.



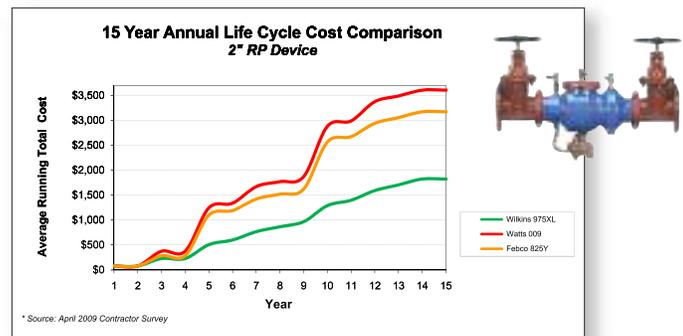
ZURN WATER USAGE CALCULATOR

PRODUCT TYPE	RESTRICTION AREA
<input type="checkbox"/> Meter	<input type="checkbox"/> Gate
<input type="checkbox"/> Fire Department	<input type="checkbox"/> Submersion into Street
<input type="checkbox"/> Fire Department & Meter	<input type="checkbox"/> Street
	<input type="checkbox"/> Existing/Doing None

REQUIRED FEES

Design and engineering fee	\$100
Permit fee (per 100 sq ft)	\$10
Valve and handle assembly	\$20
Order and installation	(\$ 2000) (\$)
Final/Phase 2000/2000/2000/2000/2000	2,000
Total (to be submitted to contractor)	

Please refer to the Zurn website for additional information. All costs are in US Dollars. All values are approximate.



Sustainable Product Solutions

Zurn delivers “Sustainable Product Solutions” for new construction and retrofit applications that will enhance the building environment and lower operating cost.

- Hydro generating technology to provide 10 year battery life on faucets and flush valves
- The Pint® urinal system 88% water savings
- 1.28 fixtures 30% water savings
- Low lead faucets and valves
- Recycled material used on our cast iron and brass products
- Low flow aerators, shower heads, spray heads
- Radiant heat systems to reduce energy consumption



Continuous Education

Zurn provides continuous education on the market, and new products and services offered.

- As a Preferred Partner our team will work closely with you to make sure you have an advantage in your market.
- Zurn will make available lunch and learn, apprentice training, and new product training to your team to make sure you always have the most up to date information.
- Our website offers training videos, submittals troubleshooting and technical information on all of our products. We will review these tools to maximize your teams knowledge of our product offering.



SPECIFICATION DRAINAGE

Zurn Specification Drainage has been the market leader in engineering and manufacturing of specification drainage products since 1900. With over a century of commitment to continuous improvement and product innovation, Zurn has become a total solutions provider for building drainage, fixture support, and protective products for wastewater systems.

WILKINS WATER CONTROL

Wilkins has become the market innovator by developing and producing products that exceed industry standards for performance, and cost less to maintain over your building's life cycle. Wilkins simple product designs lend to fewer labor hours engaged and lower cost repair kits resulting in a significant cost-contain for the building facility's owner. Compare life-cycle costs for all major brands with the Wilkins Life-Cycle Analysis Tool and decide which is right for you and your facilities.

COMMERCIAL BRASS

Zurn Commercial Brass Operation consists of a flush valve production facility, a faucet manufacturing facility, ZurnOne china and EcoVantage. Commercial Brass products are designed for non-residential commercial, institutional, and industrial applications. Typical installations include office buildings, schools, hospitals, airports, sports facilities, convention centers, shopping malls, restaurants, and industrial production buildings.

ZURN PEX

Zurn Pex[®], Inc. encompasses a family of plumbing and heating products for residential and commercial water delivery applications. For more than 30 years, Zurn Pex has utilized the latest technology in plastic engineering to ensure our customers receive safe, reliable, quiet, and energy efficient operation from their plumbing and heating systems.

zurn.com

ZURN

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